



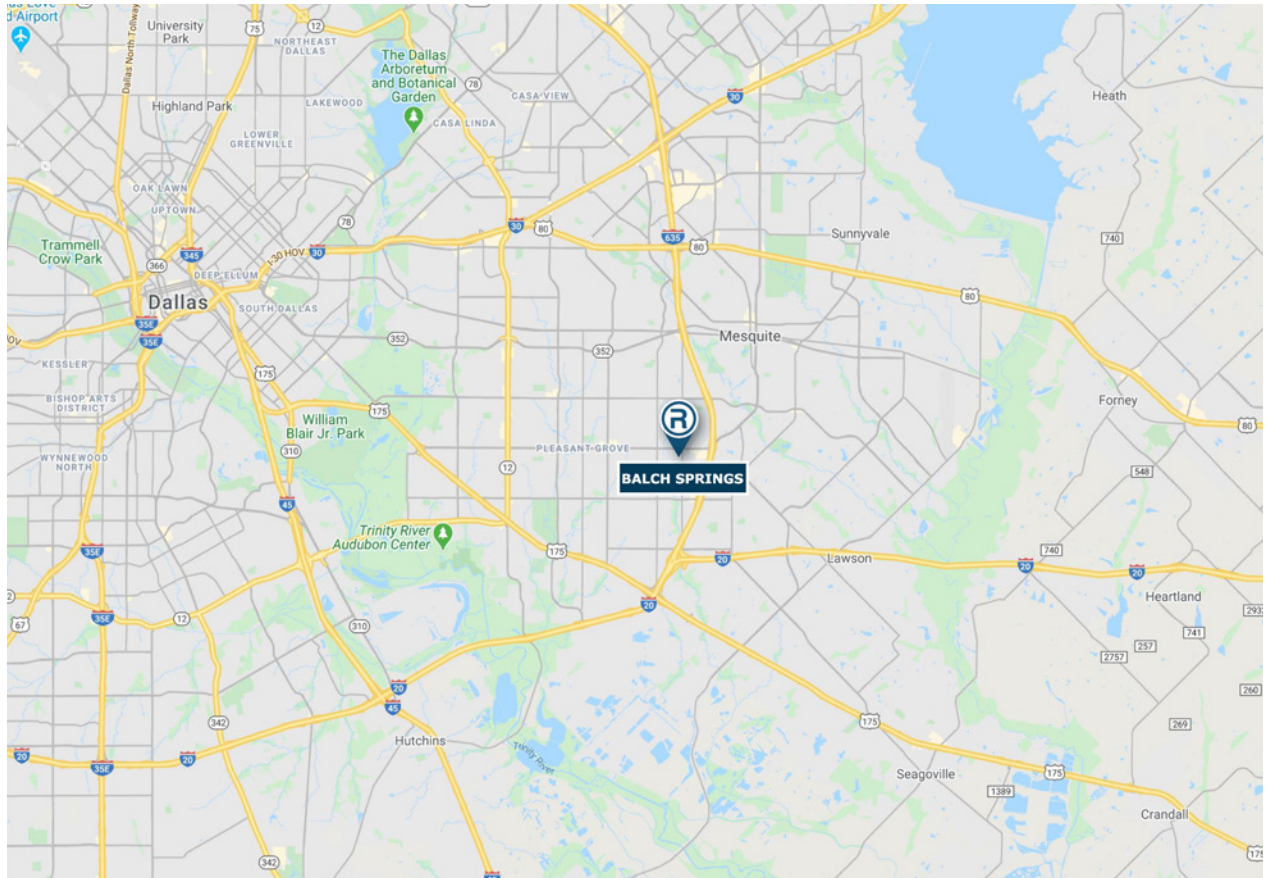
BALCH SPRINGS, TEXAS

Community Workplace Population

 The**Retail**Coach.

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About The Retail Coach

The Retail Coach is a national retail recruitment and development firm that combines strategy, technology, and creative expertise to develop and deliver high-impact retail recruitment and development plans to local governments, chambers of commerce, economic development organizations and private developers.

Through its unique Retail360® Process, The Retail Coach offers a dynamic system of products and services that better enable communities to maximize their retail development potential.

Retail360® Process

Providing more than simple data reports of psychographic and demographic trends, The Retail Coach goes well beyond other retail consulting and market research firms' offerings by combining current national and statewide demographics and trend data with real-world, "on-the-ground" information gathered through extensive visits to our clients' communities. Every community is different, and there is no "one size fits all" retail recruitment solution. Compiling the gathered data into client-tailored information packets that are uniquely designed for, and targeted to, specific retailers and restaurants who meet the community's needs help assure our clients that they are receiving the latest and best information for targeted retail recruitment efforts – all with personal service and coaching guidance that continues beyond the initial project scope and timeline.

Our Retail360® Process assures that communities get timely, accurate and relevant information. Translating that data into the information that retailers need and seek assures our clients even better possibilities for tremendous retail growth and success.



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BUSINESS DESCRIPTION	TOTAL ESTABLISHMENTS	TOTAL EMPLOYEES	EMPLOYEES PER ESTABLISHMENT
Grand Total	751	5,995	8
11: Agriculture, Forestry, Fishing and Hunting	1	3	3
111: Crop Production	0	0	0
112: Animal Production and Aquaculture	0	0	0
113: Forestry and Logging	0	0	0
114: Fishing, Hunting and Trapping	1	3	3
115: Support Activities for Agriculture and Forestry	0	0	0
21: Mining, Quarrying, and Oil and Gas Extraction	1	5	5
211: Oil and Gas Extraction	0	0	0
212: Mining (except Oil and Gas)	1	5	5
213: Support Activities for Mining	0	0	0
22: Utilities	0	0	0
221: Utilities	0	0	0
23: Construction	79	1064	13
236: Construction of Buildings	26	344	13
237: Heavy and Civil Engineering Construction	8	417	52
238: Specialty Trade Contractors	45	303	7
31: Manufacturing	7	31	4
311: Food Manufacturing	5	25	5
312: Beverage and Tobacco Product Manufacturing	0	0	0
313: Textile Mills	0	0	0
314: Textile Product Mills	0	0	0
315: Apparel Manufacturing	1	2	2
316: Leather and Allied Product Manufacturing	1	4	4
32: Manufacturing	3	12	4
321: Wood Product Manufacturing	1	4	4
322: Paper Manufacturing	0	0	0
323: Printing and Related Support Activities	0	0	0
324: Petroleum and Coal Products Manufacturing	0	0	0
325: Chemical Manufacturing	0	0	0
326: Plastics and Rubber Products Manufacturing	2	8	4
327: Nonmetallic Mineral Product Manufacturing	0	0	0

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BUSINESS DESCRIPTION	TOTAL ESTABLISHMENTS	TOTAL EMPLOYEES	EMPLOYEES PER ESTABLISHMENT
33: Manufacturing	10	105	11
331: Primary Metal Manufacturing	2	53	27
332: Fabricated Metal Product Manufacturing	5	40	8
333: Machinery Manufacturing	1	4	4
334: Computer and Electronic Product Manufacturing	0	0	0
335: Electrical Equipment, Appliance, and Component Manufacturing	0	0	0
336: Transportation Equipment Manufacturing	0	0	0
337: Furniture and Related Product Manufacturing	0	0	0
339: Miscellaneous Manufacturing	2	8	4
42: Wholesale Trade	26	252	10
423: Merchant Wholesalers, Durable Goods	20	236	12
424: Merchant Wholesalers, Nondurable Goods	6	16	3
425: Wholesale Electronic Markets and Agents and Brokers	0	0	0
44: Retail Trade	100	868	9
441: Motor Vehicle and Parts Dealers	37	151	4
442: Furniture and Home Furnishings Stores	4	10	3
443: Electronics and Appliance Stores	1	10	10
444: Building Material and Garden Equipment and Supplies Dealers	16	315	20
445: Food and Beverage Stores	26	211	8
446: Health and Personal Care Stores	6	51	9
447: Gasoline Stations	6	102	17
448: Clothing and Clothing Accessories Stores	4	18	5
45: Retail Trade	34	656	19
451: Sporting Goods, Hobby, Musical Instrument, and Book Stores	2	10	5
452: General Merchandise Stores	10	407	41
453: Miscellaneous Store Retailers	13	41	3
454: Nonstore Retailers	9	198	22
48: Transportation and Warehousing	18	99	6
481: Air Transportation	0	0	0
482: Rail Transportation	0	0	0
483: Water Transportation	0	0	0
484: Truck Transportation	12	40	3
485: Transit and Ground Passenger Transportation	1	5	5
486: Pipeline Transportation	0	0	0
487: Scenic and Sightseeing Transportation	0	0	0
488: Support Activities for Transportation	5	54	11
49: Transportation and Warehousing	1	3	3
491: Postal Service	1	3	3
492: Couriers and Messengers	0	0	0
493: Warehousing and Storage	0	0	0

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51: Information	11	45	4
511: Publishing Industries (except Internet)	0	0	0
512: Motion Picture and Sound Recording Industries	0	0	0
515: Broadcasting (except Internet)	0	0	0
517: Telecommunications	9	30	3
518: Data Processing, Hosting, and Related Services	0	0	0
519: Other Information Services	2	15	8
52: Finance and Insurance	59	165	3
521: Monetary Authorities-Central Bank	0	0	0
522: Credit Intermediation and Related Activities	46	124	3
523: Securities, Commodity Contracts, and Other Financial Investments and Related Activities	2	8	4
524: Insurance Carriers and Related Activities	11	33	3
525: Funds, Trusts, and Other Financial Vehicles	0	0	0
53: Real Estate and Rental and Leasing	33	110	3
531: Real Estate	23	77	3
532: Rental and Leasing Services	10	33	3
533: Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	0	0	0
54: Professional, Scientific, and Technical Services	32	140	4
541: Professional, Scientific, and Technical Services	32	140	4
55: Management of Companies and Enterprises	2	6	3
551: Management of Companies and Enterprises	2	6	3
56: Administrative and Support and Waste Management and Remediation Services	16	88	6
561: Administrative and Support Services	14	75	5
562: Waste Management and Remediation Services	2	13	7
61: Educational Services	7	412	59
611: Educational Services	7	412	59
62: Health Care and Social Assistance	47	287	6
621: Ambulatory Health Care Services	39	228	6
622: Hospitals	1	17	17
623: Nursing and Residential Care Facilities	2	7	4
624: Social Assistance	5	35	7
71: Arts, Entertainment, and Recreation	6	58	10
711: Performing Arts, Spectator Sports, and Related Industries	2	7	4
712: Museums, Historical Sites, and Similar Institutions	0	0	0
713: Amusement, Gambling, and Recreation Industries	4	51	13

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72: Accommodation and Food Services	59	781	13
721: Accommodation	1	3	3
722: Food Services and Drinking Places	58	778	13
81: Other Services (except Public Administration)	140	574	4
811: Repair and Maintenance	80	353	4
812: Personal and Laundry Services	28	112	4
813: Religious, Grantmaking, Civic, Professional, and Similar Organizations	32	109	3
92: Public Administration	10	213	21
921: Executive, Legislative, and Other General Government Support	5	31	6
922: Justice, Public Order, and Safety Activities	2	89	45
923: Administration of Human Resource Programs	2	53	27
924: Administration of Environmental Quality Programs	1	40	40
925: Administration of Housing Programs, Urban Planning, and Community Development	0	0	0
926: Administration of Economic Programs	0	0	0
927: Space Research and Technology	0	0	0
928: National Security and International Affairs	0	0	0
99: Unassigned	49	18	0
999: Unassigned	49	18	0



ACKNOWLEDGMENTS

The observations, conclusions and recommendations contained in this study are solely those of The Retail Coach, LLC and should not be construed to represent the opinions of others, including its clients, or any other entity prior to such entity's express approval of this study.

All information furnished is from sources deemed reliable and is submitted subject to errors, omissions, change of terms and/or conditions.

Sources used in completing this study include: infoUSA™, Applied Geographic Solutions, Environics Analytics, ESRI, U.S. Census Bureau, Economy.com, Placer.AI, Spatial Insights Inc., Urban Land Institute, CensusViewer.com, International Council of Shopping Centers, and/or U.S. Bureau of Labor and Statistics. To better represent current data, where applicable, portions of estimated actual sales may be calculated using an average sales per square foot model. Mapping data is provided by Google, Nielsen, ESRI and/or Microsoft Corporation.

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